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Message Text

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PAGE 01 BONN 08621 101640Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W
----------061431 110131Z /73
R 101630Z MAY 78
FM AMEMBASSY BONN
TO USDOC WASHDC
INFO SECSTATE WASHDC 8407
AMCONSUL DUSSELDORF
AMCONSUL FRANKFURT
AMCONSUL MUNICH

UNCLAS BONN 08621

E.O. 11652: N/A
TAGS: BEXP, GW
SUBJECT: ADS REQUEST - PATTERSON-KELLEY CO.
EAST STROUDSBURG, PA

THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY BY THE FOREIGN SERVICE POSTS AND HAVE EXPRESSED THEIR INTEREST:

BRABENDER TECHNOLOGIE KG
POSTFACH 350138
D-4100 DUISBURG
CONTACT: HERR PYRKA
COMMENT: COMPANY IS HIGHLY INTERESTED IN THE PRODUCTS OFFERED. THE GERMAN FIRM REPORTS A GOOD DEMAND FOR THIS KIND OF MATERIAL HANDLING EQUIPMENT ON THE GERMAN MARKET.

AMCONSUL FRANKFURT REPORTS:
WITH REFERENCE TO SECTION A, FIGURE 6 A, OF THE ADS APPLICATION FORM, DATED APRIL 4, 1978, AND THE ENTRY, QUOTE, THAT THE GERMAN FIRM RIEDEL LUFT- UND STAUBTECH-NIK GMBH, D-4800 BIELEFELD 14, POSTFACH 140809 HAS BEEN NOTIFIED OF THE U.S. COMPANY'S DESIRE TO OBTAIN NEW RE-
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PRESENTATION, UNQUOTE, THE MANAGER OF THE GERMAN COMPANY, HERR KOBUSCH, INFORMED US THAT THE U.S. COMPANY PATTERSON-KELLEY CO. HAS NOT, REPEAT NOT, CANCELLED ITS EXISTING COOPERATION FOR THE PRODUCT LINE LISTED IN THE ADS. THE WEST GERMAN COMPANY HAS BEEN MARKETING THE U.S. PRODUCTS SINCE MID-1976 AND IS STILL DEVELOPING FURTHER BUSINESS ON BEHALF OF THE U.S. COMPANY IN WEST

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GERMANY. ACCORDING TO HERR KOBUSCH, THE U.S. COMPANY IS AWARE OF THE STRONG COMPETITIVENESS OF ITS PRODUCTS VIS-A-VIS ORIGINAL EQUIPMENT MANUFACTURERS IN GERMANY AND NEIGHBOURING WEST EUROPEAN COUNTRIES. PLEASE ADVISE.

APPROVING OFFICER: GUSTAF COONTZ, COMMERCIAL COUNSELOR STOESSEL

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 10 may 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
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Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
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Previous Classification: n/a
Previous Handling Restrictions: n/a
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Review Action: RELEASED, APPROVED
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Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2741015
Secure: OPEN
Status: NATIVE
Subject: ADS REQUEST - PATTERSON-KELLEY CO. EAST STROUDSBURG, PA THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY BY
TAGS: BEXP, GE
To: COM
Type: TE
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